



2016 LCID PEO

Michael Chow



Michael Chow



AFLCMC... Providing the Warfighter's Edge



Engineering a Greener Tomorrow...Today

8(a) / EDGE / MBE Certified

Woof





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**We are
Passionate
about
Sustainability
and Energy
Efficiency**





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- **Our services:**

HVAC

Commissioning

Electrical

plumbing

Energy Services



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50+ LEED Projects

Net-Zero Energy Buildings



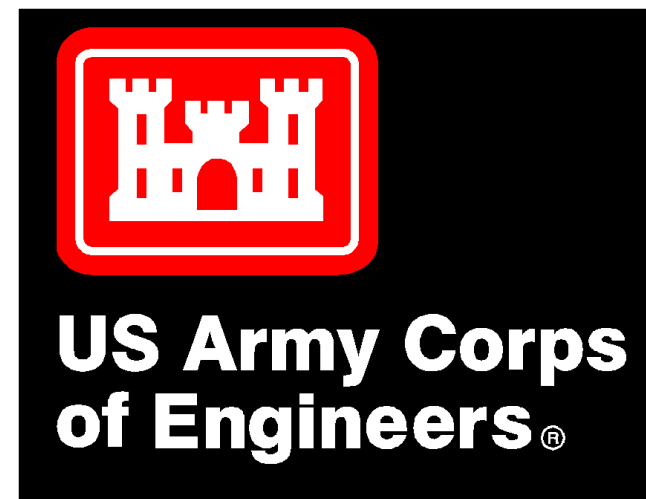


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Clients





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Michael Chow, PE, CEM, CxA, LEED AP BD+C

A. Strategies and Lessons Learned

- i. SBA 8(a) BD
 - a. Past Performance
- ii. Small firm challenges and opportunities
 - a. Lessons Learned: Prime vs. Teaming
 - b. Teaming to build experience with goal to Prime
- iii. Teaming: JV, Mentor-Protégé

B. Post 8(a) graduation